

USDA EGG MARKET NEWS REPORT

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Poultry Programs

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Market News Branch

NATIONAL EGG MARKET AT-A-GLANCE

Prices were unchanged in New York. Elsewhere, weekly prices were sharply lower on all sizes when compared to the previous week's values. The market tone was cautiously steady to weak beginning the week. Demand was light to moderate. Supplies were adequate to available for current trade needs. Breaking stock offerings were fully sufficient to ample for the light to fair demand. Light type fowl were adequate to fully adequate for the fair to moderate demand.

PRICES TO RETAILERS, SALES TO VOLUME BUYERS, USDA GRADE A AND GRADE A, WHITE EGGS IN CARTONS, DELIVERED WAREHOUSE, CENTS PER DOZEN.

MIDWEST REGIONAL Midwest warehouse delivered prices were lower for all sizes. Other reported prices were unchanged. Trade sentiment was barely steady. Retail demand was light to moderate. Food service movement was usually moderate. Supplies were fully adequate to available for current trade needs. Central states breaking stock prices were unchanged. Offerings were fully adequate to ample with demand light. Most buyers were uninterested in shell eggs outside of previous agreements. Floor stocks fully adequate to ample. Trade sentiment barely steady to weak.

| RANGE | MOSTLY |
|-------|----------------|
| 44-53 | 48-50 |
| 44-52 | 46-49 |
| 27-33 | 30-32 |
| | 44-53 44-52 |

| IA-MN-WI - Prices paid to | | | | | | |
|---------------------------|-------|--------|--|--|--|--|
| producers. | RANGE | MOSTLY | | | | |
| LARGE | 27-34 | 29 | | | | |
| MEDIUM | 10-14 | 12 | | | | |
| SMALL | 3-5 | | | | | |

MIDWEST AREA: IA,IL,IN,KY,MI,MN,OH,NE,ND,SD,WI,WV,Western NY, and Western PA

NORTHEAST REGIONAL Prices were sharply lower on all sizes when compared to last week's values. Trade sentiment was mixed entering the week. Retail and distributive demand ranged light to moderate. Supplies were fully adequate to available for full trade requirements. Breaking stock offerings were fully adequate for the fair demand. Spent hens were adequate to fully adequate for a fair to moderate demand. Processing schedules were reported as normal to heavy.

| | RANGE | MOSILY |
|-------------|-------|--------|
| EXTRA LARGE | 51-65 | 54-58 |
| LARGE | 47-61 | 52-56 |
| MEDIUM | 27-40 | 32-34 |

NORTHEAST AREA: CT, DC, DE, MA, MD, ME, NH, eastern NJ, eastern NY, PA, RI,

SOUTH CENTRAL REGIONAL Prices were lower for all sizes. Trade sentiment was barely steady. Retail demand was at times light to usually moderate in areas where feature activity was a factor. Food service movement was about moderate. Supplies were fully adequate to available for current needs. Central states breaking stock prices were unchanged. Offerings were fully adequate to ample with demand quiet. Most buyers were uninterested in shell eggs outside of previous agreements. Floor stocks fully adequate to ample. Trade sentiment barely steady to weak.

| | RANGE | MOSTLY |
|--|---------|--------|
| EXTRA LARGE | 51.5-60 | 53-56 |
| LARGE | 50.5-59 | 52-55 |
| MEDIUM | 30.5-39 | 32-35 |
| SOUTH CENTRAL AREA: AR,AZ,CO,KS,LA,MO,NM,OK, | and TX | |

SOUTHEAST REGIONAL Weekly prices were lower on all sizes when compared to previous week's values. The market tone was barely steady to weak beginning the week. Demand was usually light to at times moderate. Supplies were fully adequate to available for current needs. Breaking stock offerings were fully sufficient for the fair demand. Light type fowl were adequate to fully adequate for the fair to moderate demand.

| | RANGE | MOSTLY |
|--|-----------------------|--------|
| EXTRA LARGE | 51.5-72 | 53-56 |
| LARGE | 50-68 | 51-54 |
| MEDIUM | 29.5-41 | 30-34 |
| SOUTHEAST AREA: AL, FL, GA, MS, NC, SC, ea | astern TN, and southe | ern VA |

PRICES TO RETAILERS, SALES TO VOLUME BUYERS, USDA GRADE A AND GRADE A, WHITE EGGS IN CARTONS, DELIVERED STORE DOOR, CENTS PER DOZEN.

NEW YORK Prices enered the week unchanged on all sizes. Trade sentiment was light to moderate. Supplies ranged adequate to available for present trade requirements.

| | KANGE |
|------------|-------|
| EXTRALARGE | 61-65 |
| LARGE | 59-63 |
| MEDIUM | 39-43 |

CHICAGO & MIDWEST EGGS Prices were sharply lower. Trade sentiment was cautiously steady to weak. Retail and food service demand remained light to moderate with supplies fully adequate and most buyers watching current inventories.

| | RANGE | MOSTLY |
|-------------|-------|--------|
| EXTRA LARGE | 50-58 | 52-54 |
| LARGE | 49-57 | 50-53 |
| MEDIUM | 34-41 | 35-37 |

see page 3 for prices on certified organic eggs in cartons

WESTERN Prices 10-11 cents lower on jumbo, 12 cents lower on extra large, 10 cents lower on large, and 7 cents lower on medium. The Pacific region inventory was 3% higher than last Monday with California up 9% and Oregon-Washington-Utah down 9%. Retailer demand moderate to fairly good. Offerings ample.

CALIFORNIA Prices 10 cents lower on jumbo, 12 cents lower on extra large, 10 cents lower on large, and 7 cents lower on medium and small. The California inventory was 9% higher than last Monday. Retailer demand fairly good at the lower prices. Offerings ample. Small benchmark price 46. Ads in Northern California (week of 8/4-10): major - extra large dozen 199, large 18 pack buy 1 get 1 free.

California Egg Marketing Association and other marketers benchmark price for negotiated egg sales of USDA Grade AA and Grade AA in cartons, cents per dozen. This price does not reflect discounts or other contract terms.

| | RANGE |
|-------------|-------|
| JUMBO | 101 |
| EXTRA LARGE | 91 |
| LARGE | 83 |
| MEDIUM | 66 |

PRICES TO CONSUMERS MAJOR CHAINS, METROPOLITAN AREA, USDA GRADE AA AND GRADE AA, WHITE EGGS IN CARTONS, CENTS PER DOZEN.

| SOUTHERN CALI | FORNIA | NORTHERN CALIFORNIA | | | | |
|--------------------|---------|---------------------|---------|--|--|--|
| | RANGE | | RANGE | | | |
| JUMBO | 269-347 | JUMBO | 279-369 | | | |
| EXTRA LARGE | 219-309 | EXTRA LARGE | 219-329 | | | |
| LARGE | 199-239 | LARGE | 199-329 | | | |
| MEDIUM | 199-205 | MEDIUM | 189-269 | | | |

| VOL. 5 | 1 NO. 6 | 6 | | | | USDA E | GG MAF | RKET NEWS F | REPORT | | М | ONDAY | , AUGUS | T 16, 20 | 04 |
|------------|---------|-------|---------|--------|---------|--------|---------|-----------------|----------------|--------|---------|---------|---------|----------|-------|
| TRAILER LO | DAD EGO | SALES | — DAILY | WTD AV | E PRICE | S (CEN | TS/DOZ) | NATIONAL 7 | FRADING | FOR AL | JGUST 1 | 3, 2004 | | | |
| CURRENT L | OADS | 14.00 |) | | | FU | TURE LO | DADS 10. | 00 | | TOTAL L | OADS | 24.00 | | |
| | 5 | SE | ı | NE | M۱ | W L | OADS | | 5 | SC | N\ | N | SV | V | LOADS |
| CLASS | ORG | DST | ORG | DST | ORG | DST | | CLASS | ORG | DST | ORG | DST | ORG | DST | |
| GNR W 1 | 31.00 | _ | _ | 33.00 | _ | _ | 1.00 | GNR W 1 | _ | _ | _ | _ | _ | _ | 1.00 |
| GL W J | _ | _ | 54.00 | 56.50 | 53.00 | _ | 2.00 | GL W XL | 40.00 | 46.00 | _ | _ | _ | 48.40 | 7.25 |
| GL W XL | _ | _ | 43.00 | 45.00 | 39.00 | _ | 12.00 | GL W LG | 37.50 | _ | _ | _ | _ | 43.43 | 1.75 |
| GL W LG | _ | _ | 37.00 | 38.00 | 32.00 | _ | 2.00 | GL W MD | 26.00 | _ | 23.50 | _ | _ | 29.25 | 2.00 |
| NRBS - 48 | 30.00 | 31.00 | _ | _ | _ | _ | 3.00 | | | | | | | | |

| TRAILER LOAD EGG SALES — WEEKLY (5-DAY) WTD AVE PRICES (CENTS/DOZ) NATIONAL TRADING FOR 08/09/04-08/13/04 | | | | | | | | | | | | | | | |
|---|-------|-------|-------|-------|-------|-------|-----------------|------------|-------|-------|-------|-------|-------|-------|-------|
| CURRENT L | OADS | 70.25 | ; | | | | FUTURE L | .OADS 77.0 | 0 | TOTAL | LOADS | 147. | 25 | | |
| | S | SE . | ı | NE | M | W | | | S | C | N | W | M | IW | |
| CLASS | ORG | DST | ORG | DST | ORG | DST | LOADS | CLASS | ORG | DST | ORG | DST | ORG | DST | LOADS |
| GNR W 1 | 33.00 | 44.00 | 35.50 | 35.60 | _ | _ | 6.00 | GNR W 1 | _ | 42.00 | _ | _ | _ | _ | 2.00 |
| GNR BR 1 | _ | 45.00 | _ | _ | _ | _ | 1.00 | GL W J | _ | _ | _ | _ | _ | 57.75 | 2.00 |
| GL W J | _ | _ | 54.67 | 60.17 | 59.67 | _ | 8.00 | GL W XL | 40.00 | 48.50 | _ | 51.00 | _ | 47.39 | 17.75 |
| GL W XL | 42.00 | 46.00 | 47.93 | 48.12 | 37.79 | 42.30 | 56.50 | GL W LG | 37.50 | 48.67 | _ | 50.00 | _ | 44.76 | 14.50 |
| GL W LG | _ | 42.00 | 36.80 | 37.80 | 33.00 | 37.00 | 18.00 | GL W MD | 25.00 | _ | 23.50 | _ | 29.00 | 30.27 | 5.75 |
| GL W MD | 26.00 | _ | 24.54 | 26.16 | 23.25 | 25.69 | 19.50 | GL BR J | _ | _ | _ | _ | _ | 64.50 | .25 |
| GL W SM | 26.63 | 28.13 | 25.00 | 28.00 | _ | _ | 3.00 | | | | | | | | |
| GL BR J | _ | _ | _ | _ | _ | _ | .25 | | | | | | | | |
| GL BR LG | _ | _ | _ | _ | 42.00 | 44.00 | .75 | | | | | | | | |
| NRBS - 48 | 30.57 | 31.00 | 32.00 | 33.00 | 29.00 | 34.20 | 34.50 | | | | | | | | |
| NRBS - 45 | _ | _ | 28.00 | 29.00 | 23.50 | 29.00 | 14.00 | | | | | | | | |

WEIGHTED AVERAGE PRICES ARE LISTED FOR VARIOUS CLASSES PRICED BY ORIGIN AND/OR DESTINATION FOR 6 REGIONS. THE LOADS COLUMN REFLECTS TOTAL LOADS REPORTED AND INCLUDES LOADS WITH PRICES TO BE DETERMINED LATER. NRBS CATEGORIES REPRESENT NET WEIGHT - MATERIAL MAY OR MAY NOT BE INCLUDED.

| COLD STORAGE | (In Thousands) | | |
|---------------|----------------|----------|-----------------|
| ON HAND | 08/09/04 | 08/02/04 | <u>08/11/03</u> |
| PACIFIC COAST | 153 | 163 | 91 |
| LOS ANGELES | 107 | 116 | 39 |

CERTIFIED ORGANIC EGGS IN CARTONS

(price per carton delivered to first receivers)

| Brown Eggs | CENTS/CARTON | MOSTLY |
|------------------|--------------|-----------|
| Extra Large doz. | 222 – 260 | 239 - 240 |
| 1/2 doz. | 123 – 151 | 130 - 134 |
| Large doz. | 217 – 250 | 227 - 230 |
| 1/2 doz. | 125 – 142 | 128 - 133 |

NORTH CAROLINA EGGS The market is sharply lower on all sizes. Supplies are adequate. Retail demand is fair to fairly good.

PRICES WEIGHTED AVERAGE, IN SMALL LOTS, USDA GRADE A AND GRADE A, WHITE EGGS IN CARTONS, NEARBY RETAIL OUTLET, CENTS PER DOZEN. MOSTI V

| | WICCILI |
|-------------|---------|
| EXTRA LARGE | 69.63 |
| LARGE | 67.63 |
| MEDIUM | 47.63 |
| SMALL | 41.38 |

| <u>USDA, AMS, POULTRY PROGRAMS,</u> | | | | | | |
|-------------------------------------|-----------------------------|---------------|---------------------|--|--|--|
| PO | POULTRY MARKET NEWS OFFICES | | | | | |
| Washington, DC | Voice | (202)720-6911 | Mike Sheats | | | |
| _ | Fax | (202)720-2403 | (Branch Chief) | | | |
| Atlanta, GA | Voice | (404)562-5850 | Johnny Freeman | | | |
| | Fax | (404)562-5875 | (Officer-In-Charge) | | | |
| | Recorded | (404)562-5856 | | | | |
| Jackson, MS | Voice | (601)965-4662 | Gary Brown | | | |
| | Fax | (601)965-4661 | (Southern States | | | |
| | | | Area Supervisor) | | | |
| Des Moines, IA | Voice | (515)284-4471 | Mary L. Adkins | | | |
| | Fax | (515)284-4468 | (Officer-In-Charge) | | | |
| | Recorded | (515)284-4545 | | | | |
| Los Angeles, CA | Voice | (213)534-1330 | Jim Derby | | | |
| | Fax | (213)534-1333 | (Officer-In-Charge) | | | |
| | Recorded | (213)534-1335 | | | | |

NATIONAL RETAIL EGG PURCHASES REPORT Cooperators estimate orders for the week ending August 20, 2004 will increase by 16 percent. Present week purchases for the week ending August 13, 2004 were 211,670 cases which was 12 percent above the prior week and 4 percent below estimates.

| Cases purchased present week | CARTONED | LOOSE | TOTAL | |
|--|----------|--------|---------|--|
| | 178,891 | 32,779 | 211,670 | |
| % change from the prior week | +14 | -2 | +12 | |
| Comparison figures are compiled on a matched plant basis. Purchases and estimates by 14 cooperators; 30 dozen cases or equivalent. | | | | |

CENTRAL STATES BREAKING STOCK Prices were unchanged. Offerings were fully adequate to ample with demand quiet. Most buyers were uninterested in shell eggs outside of previous agreements. Floor stocks fully adequate to ample. Trade sentiment barely steady to weak.

PRICES PAID TO 11:00 AM, MATERIAL EXCHANGED, 30 DOZEN CASE EQUIVALENT, 48 LB. MINIMUM NET WEIGHT, DELIVERED TO BREAKERS, CENTS PER DOZEN.

| | RANGE | MOSILY |
|----------------------|-------|--------|
| BREAKING STOCK | 29-34 | |
| CHECKS & UNDERGRADES | 19-25 | 19-21 |
| CENTRAL STATES AREA: | | |
| | | |

AR,CO,IA,IL,IN,KS,LA,MI,MN,MO,NM,ND,NE,OH,OK,SD,TX,WI

SOUTH CENTRAL HEAVY LIVE HEN Trading levels were generally unchanged from the past week. Demand was moderate for adequate spent hens. Finished sales were fair. Schedules were normal. Trade sentiment was about steady.

HEAVY TYPE HENS (7 POUNDS AND UP)* FINAL PRICE, GENERALLY FOR SLAUGHTER THE WEEK OF 16-AUG-04

| RANGE | MAJORITY | WTD |
|-------|----------|-----|
| | | AVG |

AT FARM BUYER LOADING 6-13.75 CENTS/LB. 9.5-10.5 10.49

*WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

SOUTHEAST LIVE HEAVY HEN Majority prices were unchanged when compared to a week earlier. Demand was mostly moderate for the at least adequate to fully adequate offerings. Processing schedules were reported as normal to heavy. Supplies of finished product were clearing satisfactorily. The undertone was steady.

HEAVY TYPE HENS (7 POUNDS AND UP)* FINAL PRICE, GENERALLY FOR SLAUGHTER THE WEEK OF 16-AUG-04

| RANGE | MAJORITY | WTD |
|-------|----------|-----|
| | | AVG |

AT FARM BUYER LOADING 6.25-15 CENTS/LB.9.5-10.75 10.32 AT FARM PRODUCER LOADING TOO FEW TO REPORT **FOB PLANT** TOO FEW TO REPORT

* WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

WEEKLY SHELL EGG INVENTORY REPORT-AUGUST 16, 2004 STOCKS ON HAND AVAILABLE FOR MARKETING 1/

| (30 DOZEN CASES-IN THOUSANDS) | | | | | | | |
|-------------------------------|-----------|---------|------------------|-------|--------------|------------------|--------|
| | | | No | So | So | | 5-Area |
| | No | rtheast | Cent | Cent | Atl | Pacific | |
| Jumbo | Curr Wk | 12.0 | 26.7 | 6.6 | 9.7 | 9.9 | 64.9 |
| | Change | -0.7 | 5.0 | 0.1 | -0.3 | -0.9 | 5% |
| Ex Lge | Curr Wk | 23.2 | 70.2 | 16.9 | 21.3 | 39.2 | 170.8 |
| | Change | 3.2 | 10.3 | 5.4 | -0.6 | 2.2 | 14% |
| Large | Curr Wk | 45.2 | 134.6 | 68.7 | 95.2 | 103.0 | 446.7 |
| | Change | 0.3 | 3.0 | 0.5 | -2.3 | 5.3 | 2% |
| Medium | Curr Wk | 23.8 | 40.4 | 17.7 | 28.1 | 35.7 | 145.7 |
| | Change | 3.0 | -3.5 | 0.1 | -2.6 | -0.7 | -2% |
| Small | Curr Wk | 8.2 | 6.0 | 2.9 | 10.1 | 11.4 | 38.6 |
| | Change | 0.3 | 0.9 | 0.0 | 1.1 | 3.2 | 17% |
| Misc | Curr Wk | 5.4 | 30.1 | 10.9 | 15.7 | 4.8 | 66.9 |
| | Change | -0.1 | 4.1 | 3.3 | 0.5 | -1.3 | 11% |
| Ungrade | d Curr Wk | 16.7 | 60.2 | 20.9 | 28.0 | 29.0 | 154.8 |
| | Change | -4.7 | 6.6 | 0.3 | -8.0 | -1.1 | -4% |
| Total | Curr Wk | 134.5 | 368.2 | 144.6 | 208.1 | 233.0 | 1088.4 |
| Percent | Change | 1% | 8% | 7% | -6% | 3% | 3% |
| TOTAL | | | nber of Cases | | cent ange | Numbe Coopera | |
| Shell Egg | J | | 1088.4 | | 3% | | 171 |

1/Information is supplied by a universe of 171 cooperators who normally have stocks on hand each Monday A.M. and is on the basis of matched plants reporting in both the current and previous weeks. Sample does not represent total U.S. inventory but includes eggs packed for export when in cooperator's coolers.

286.5

1374.9

2%

3%

35

206

No valid comparison can be made with year ago or previous months' figures due to changes in number of plants surveyed, holidays falling in different weeks or changes in size of plant operations.

Northeast- CT, DE, MA, MD, ME, NH, NJ, NY, PA, RI, VT North Central-IA, IL, IN, MI, MN, ND, NE, OH, SD, WI South Central- AR, CO, KS, LA, MO, NM, OK, TX South Atlantic - AL, FL, GA, KY, MS, NC, SC, TN, VA, WV Pacific- AZ, CA, ID, MT, NV, OR, UT, WA, WY

Shell Egg Breaking Stock

Total Shell Egg

CANADIAN EGGS QUEBEC/MONTREAL: WEIGHTED AVERAGE PRICE TO RETAILERS (CANADIAN DOLLARS) GRADED IN CARTONS, AS REPORTED BY AGRICULTURE AND AGRI-FOOD CANADA, AISD, AID, POULTRY SECTION FOR THE WEEK OF AUGUST 02, 2004

GRADE A **XLARGE LARGE MEDIUM SMALL** 2.03 2.00 1.91 1.16 MINIMUM PRODUCER PRICES FOB FARM FOR THE WEEK COM-MENCING AUGUST 02, 2004 AS ESTABLISHED BY ONTARIO EGG PRODUCERS MARKETING BOARD.

GRADE A XLARGE LARGE **MEDIUM** SMALL 1.57 1.57 1.47 .77